Spider focus for Tracked Access

Phil Lomax, managing director of PASS (Powered Access Sales and Service), and Tony Gettins, ex-sales manager at Universal Aerial Platforms, are working together in a new UK rental and sales company, called Tracked Access, that will focus on renting tracked, narrow machines from companies including Palazzani, Ram and Hinowa.

Mr Lomax's company, PASS, will be merged into Tracked Access and remain a sales division of the rental company. PASS is Palazzani's dealer in the UK. The rental fleet includes a 16 m RAM spider, a 34 m Palazzani, two Worldlift Industries machines, a 14 m Hinowa platform, and three Maeda mini-cranes. Tracked Access represents Maeda in London and the South East.

Mr Lomax told *AI* that "Interest in this type of equipment is increasing all the time…Changes in building structure and design have increasingly called for lightweight compact access equipment and mini-cranes. There
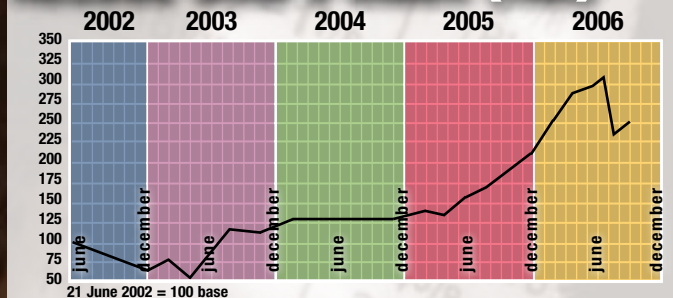

A 16 m RAM (left) and 14 m Hinowa machine owned by Tracked Access working on an extension to Middlesex University buildings at Hendon in London. Low floor loadings required the use of very large spreader plates.

are a number of applications where tracked mini-cranes are working alongside tracked spider platforms. Many customers have been looking for a single source for this specialist equipment." See this issue for a special feature on narrow, tracked machines.
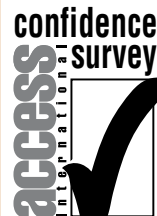
Access Share Index (ASI)

21 June 2002 = 100 base

Company	Currency	Start date 21/6/02	Previous 31/8/06	Current 29/9/06	% change OPM
Acces Industrie	€	1.34	0.98	0.92	-6.1%
Aichi Corporation	YEN(¥)	208	1108	1104	-0.4%
Ashtead Group	UK£	0.47	1.33	1.45	+9.0%
Coates Hire	A$	2.23	5.88	5.70	-3.1%
JLG	US$	13.60	16.78	20.12	+19.9%
Lavendon	£	1.85	2.68	2.74	+2.2%
Haulotte Group	€	9.00	23.17	20.60	-11.1%
Terex Corp	US$	23.08	40.69	45.46	+11.7%
Ramirent	€	15.00	33.30	33.81	+1.5%
United Rentals	US$	21.47	20.50	23.42	+14.2%
ASI INDEX		100	232.6	250.8	+7.8%

Note: Terex Corp carried out a 2-for-1 stock split in July, under which the share price halved and number of shares doubled.

OPM: Over Previous Month