

news highlights

■ The future of Universal Aerial Platforms, the UK access rental company that entered administration on 14 July, is still uncertain, with administrators KPMG still trying to find buyers for the company. Its UK telecoms division has been sold to Tyco Electronics Ltd, but the UK and Spanish rental businesses were unsold as *AI* went to print. John Ambrose, managing director and main shareholder, is no longer working at the company. A KPMG report said Universal ran 800 platforms in the UK and 400 in Spain, with annual turnovers, respectively, of £9.24 million and £3.6 million (US\$17.2 and \$6.7 million).

events diary

2006

SAIE 2006
25 – 29 October, 2006
Bologna, Italy
Tel: +39 051 282 111
www.saie.bolognafiare.it

2007

ARA Rental Show
7 – 10 February, 2007
Atlanta, US (venue changed)
Tel: +1 800 334 2177
www.ararental.org

IPAF AGM and Access Summit
27 March, 2007
Whittlebury Hall,
Northamptonshire, UK
Tel: +44 1539 562444

Bauma 2007
23 – 29 April, 2007
Munich, Germany
Tel: +49 89 9 49 1 13 48
www.bauma.de

SED
22 – 24 May, 2007
Rockingham Performance Park,
Corby, Northamptonshire, UK
Tel: +44 (0)20 8652 4810
www.sed.co.uk

ICUEE 2007
Utility equipment show.
16–18 October, 2007.
Louisville, Kentucky, US.
Tel: +1 414 298 4141
www.icuee.com

2008

CONEXPO-CON/AGG
11 – 15 March, 2008
Las Vegas, US
Tel: +1 414 298 4141
www.conexpoconagg.com

Spider focus for Tracked Access

Phil Lomax, managing director of PASS (Powered Access Sales and Service), and Tony Gettins, ex-sales manager at Universal Aerial Platforms, are working together in a new UK rental and sales company, called Tracked Access, that will focus on renting tracked, narrow machines from companies including Palazzani, Ram and Hinowa.

Mr Lomax's company, PASS, will be merged into Tracked Access and remain a sales division of the rental company. PASS is Palazzani's dealer in the UK. The rental fleet includes a 16 m RAM spider, a 34 m Palazzani, two Worldlift Industries machines, a 14 m Hinowa platform, and three Maeda mini-cranes. Tracked Access represents Maeda in London and the South East.

Mr Lomax told *AI* that "Interest in this type of equipment is increasing all the time...Changes in building structure and design have increasingly called for lightweight compact access equipment and mini-cranes. There

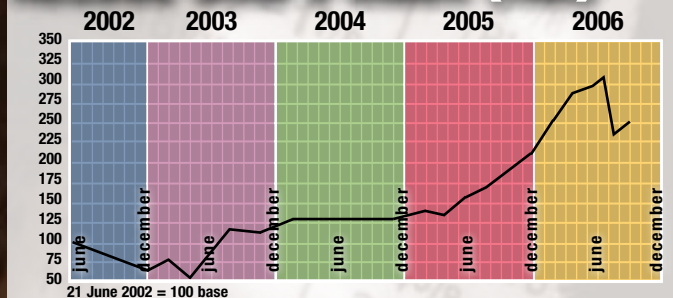


A 16 m RAM (left) and 14 m Hinowa machine owned by Tracked Access working on an extension to Middlesex University buildings at Hendon in London. Low floor loadings required the use of very large spreader plates.

are a number of applications where tracked mini-cranes are working alongside tracked spider platforms. Many customers have been looking

for a single source for this specialist equipment." See this issue for a special feature on narrow, tracked machines.

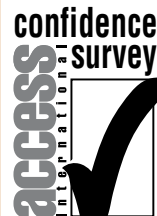
Access Share Index (ASI)



Company	Currency	Start date	Previous	Current	% change
		21/6/02	31/8/06	29/9/06	OPM
Acces Industrie	€	1.34	0.98	0.92	-6.1%
Aichi Corporation	YEN(¥)	208	1108	1104	-0.4%
Ashtead Group	UK£	0.47	1.33	1.45	+9.0%
Coates Hire	A\$	2.23	5.88	5.70	-3.1%
JLG	US\$	13.60	16.78	20.12	+19.9%
Lavendon	£	1.85	2.68	2.74	+2.2%
Haulotte Group	€	9.00	23.17	20.60	-11.1%
Terex Corp	US\$	23.08	40.69	45.46	+11.7%
Ramirent	€	15.00	33.30	33.81	+1.5%
United Rentals	US\$	21.47	20.50	23.42	+14.2%
ASI INDEX		100	232.6	250.8	+7.8%

Note: Terex Corp carried out a 2-for-1 stock split in July, under which the share price halved and number of shares doubled.

OPM: Over Previous Month



2007

Access International is preparing its annual Access Confidence Survey, asking rental companies, aerial platform owners/suppliers and others in the aerial platform business for their views on prospects for 2007.

To have your say in the survey – whatever your involvement in the industry – please complete the online survey by going to the site address below.

<http://www.zoomerang.com/survey.zgi?p=WEB225PFHYF32Q>

All data is used anonymously and the survey results will be published in the November-December issue of *Access International*. Thanks for your help.